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|  | | **Haidar Abd Ali Enad**  **Bachelor of Computer Engineering**   |  |  |  | | --- | --- | --- | |  | **Experience** |  | |  |  |   **Working for 9 years to**  **Qi Card ,EarthLink and Zain Iraq**  **QiCard :**  It Specialist  I worked in the section of the company for Qi Card Financial Services in Al-Rasheed and Al-RafedaeenBanks  I was responsible and team leader of the smart card department in banks through this section for one year  **My achievements in this section:**  # I have managed the smart card section in three banks at one time  # The success, satisfaction of all managers and customers  **Enrollment system**  I then worked in the enrollment department at the company's smart card headquarters  For a full year responsible for communicating with government banks and solving their problems in issuing smart cards and solve the problem that facing our it employee in banks  **My achievements in this section:** # All duties and tasks that given to me have been solved  # The section was developed in proportion to accommodate the folds that were previously absorbed  **Payment system**  The work in this section started for more than a year in communication with the branches of government and Rafidain in the Department of Exchange and finding solutions to various types of problems in terms of payment of salaries electronically  **My achievements in this section:**  # All banks and government problems solved with 100% satisfaction  # Building the foundation stone to open a full section to answer the queries of banks and government institutions    **Marketing**  I worked in this section for two years in the marketing and media department  Where it was our responsibility to marketing and contracting with state institutions and departments to convince them to access the services of the International Company for smart cards  **My achievements in this section:**  # Success in persuading the technical college in the course and signing the contract with it by 100%  # Persuade the military college in Rustmiya  And attributed to success 85%  **Earthlink**  **Sales**  I worked in the tenth month of 2016 in the company Earthlinktele Internet services to the sales department where it was our responsibility to communicate with the agents of the company directly and indirectly and to find solutions and develop plans and studies to improve the work of the department  **My achievements in this section:**  # 93% success in making the Salahaddin province a follow-up to Earthlink on the Internet  # Success in building a network has great public relations with customers and communication at all times with customers  # Become sales account manager of Salahaldeen city responsible of more than 400 agent and 13 employee till 30 of April in 2019  **ZAIN**  **Customer care :**  Working in customer care in Zain Company from 1-8-2018 in customer care department till 30 of April in 2019  **AlRiyad** I started my work with AlRiyad Company in sales department as Sales Distribution Consultant in 6 of May in 2019 till now My duties and tasks was giving advices and Consulting  about sales planning process and take control and monitoring  sales operation in South of Iraq and guarantee payment of amounts of customer discharge    **Qualifications**  **Bachelor of Computer Engineering**  **From 2006-2010**  **Experience**  **• Work under pressure**  **• High ability to persuade and communicate directly and indirectly with customers and agents of the company**  **• Experience in computer software in various types of programs**  **• Ability to move to all Iraqi provinces if necessary**  **• The level of Arabic and English is very high speaking and writing**  **• Wide public relations network**  **• High persuasion and negotiation means of communication**  **Skills**   * **Analysis skills** * **Acquisitions** * **Projects and operation management** * **Time and dead line management** * **Strong management and communication skills** * **Wide and strong government relationship** * **Creative with wide ideas , thoughts , and goals** * **High ability to persuade and convince customers** * **Develop plans and targets with high ability to completion in the scheduled time** * **Team work with our employees and department**   **• Haidar.smartcard@gmail.com**  **• 07707757723**  **• 07834434742** |
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